## **RCI Life Limited**

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# Annual Report and Financial Statements for the year ended

31 December 2016

**Company Registration Number: C45787** 

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## **Directors' Report**

The Directors present the annual report and the audited financial statements of RCI Life Limited (the "Company") for the year ended 31 December 2016.

#### **Principal activities**

The Company's principal activity is that of carrying on long-term business of insurance falling within Class I and Class IV of the Insurance Business Act, Cap. 403 of the Laws of Malta.

#### **Review of the business**

This is the eighth year of operation of the Company, with the Company writing direct insurance business in Germany, France, Italy and Spain. During the year under review the Company stopped its reinsurance inwards programme in existence for the last few years in the French market.

During the year ended 31 December 2016, the Company wrote a total premium income of €149,405,665 up by 12.48% compared to that written during 2015 at €132,823,066. An increase in premiums written was registered in all countries.

The net combined ratio of 33.92%, down from 51.07% registered in 2015, mainly resulted from lower claims incurred in all countries.

The Company's net investment income increased by 2.54% to €800,646 (2015: €780,787) in 2016. The increase in investment income is in line with the increase in the pool of interest yielding assets comprising mainly of term deposits.

The total profit for the year after tax amounted to €32,113,295 (2015: €22,169,930). The increase in profitability is mainly attributable to the factors as explained above.

The Shareholders' Funds of the Company at €41,134,943 (2015: €29,314,314) increased by 40.32% resulting from better profit after tax registered during the year under review.

As of 1 January 2016, the Solvency II Directive (2009/138/EC) came into force with new regulatory requirements that ascertain the level of capital required on the basis of the risks the Company undertakes. Solvency II also outlines how the own funds shall be derived by converting the Statement of Financial Position from an IFRS perspective to one where assets and liabilities are measured in line with their underlying economic value. As from this date, the solvency calculations under Solvency I regime are no longer applicable.

Based on the unaudited Solvency Capital Requirements ("SCR") calculations as at 31 December 2016, the Company has complied with the capital and solvency requirements as stipulated in the rules issued by the MFSA. Going forward, the Company is also expected to continue meeting the Solvency II requirements, based on the projected SCR calculations included in the 2016 Own Risk and Solvency Assessment ("ORSA") report.

#### **Principal risks**

The Company is exposed to a mixed blend of risks and hence operates a risk management strategy with the objective of controlling and minimising their impact on the financial performance and position of the Company.

An established risk governance framework and ownership structure ensures oversight of accountability for the effective management of risk. In line with the Solvency II framework, the Company's risk management framework fosters the continuous monitoring of the risk environment and an integrated evaluation of risks and their interactions.

The Company's risk management framework is designed to provide appropriate risk monitoring and assessment. Specifically, the Company's main risks are insurance risk, credit risk, market risk and liquidity risk. A detailed review of the risk management policies employed by the Company are disclosed in Note 19. While disclosures relating to exposures to insurance risk, credit risk, liquidity risk and market risk are included in Note 20. These are also supplemented by Note 2.4 relating to the significant accounting policies.

## **Directors' Report- continued**

#### **Future developments**

The Board has considered the Company's operational performance and position as at year end, as well as business plans for the upcoming years. In line with this, the Board has a reasonable expectation that the Company has adequate resources to continue in operational existence for the foreseeable future. For this reason, in preparing the financial statements, the Board continues to adopt the going concern basis in preparing the financial statements.

#### Post balance sheet events

There were no important events or transactions which took place after the financial reporting date which would require disclosure or adjustment to the financial statements.

#### **Results and dividends**

The results for the year are set out in the Income Statement on pages 9 and 10. The Directors paid out an interim dividend of €20,300,000 (2015: €18,020,987). The Directors do not recommend the payment of a final dividend.

#### Directors

The Directors of the Company who held office during the year were:

Mr. Patrice Cabrier (resigned on 30<sup>th</sup> June 2016) Mr. Patrick Claude Mr. John Bonett Mr. Thierry Hebert Mr. Jean-Philippe Vallée (appointed on 30<sup>th</sup> June 2016)

#### Auditors

The auditors, Ernst & Young Malta Limited have indicated their willingness to continue in office and a resolution for their reappointment will be proposed at the annual general meeting.

By order of the Board

Thierry Hebert

Thierry Hebe Director

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Patrick Claude Director

Registered office 'Gravel Row', Reggie Miller Street, Gzira

4 May 2017

## Statement of Directors' Responsibilities for the financial statements

The Directors are required by the Companies Act (Cap. 386 of the Laws of Malta) and the Insurance Business Act (Cap. 403 of the Laws of Malta) to prepare financial statements in accordance with International Financial Reporting Standards ("IFRSs") as adopted by the EU, which give a true and fair view of the state of affairs of the Company at the end of each financial year and of the profit or loss of the Company for the year then ended. In preparing the financial statements, the Directors should:

- select suitable accounting policies and apply them consistently;
- make judgements and estimates that are reasonable;
- prepare the financial statements on a going concern basis, unless it is inappropriate to presume that the Company will continue in business as a going concern;
- account for income and charges relating to the accounting year on the accruals basis;
- · value separately the components of asset and liability items; and
- report comparative figures corresponding to those of the preceding accounting year.

The Directors are responsible for ensuring that proper accounting records are kept which disclose with reasonable accuracy at any time the financial position of the Company and which enable the Directors to ensure that the financial statements comply with the Companies Act (Cap. 386 of the Laws of Malta) and the Insurance Business Act (Cap. 403 of the Laws of Malta). This responsibility includes designing, implementing and maintaining such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error. The Directors are also responsible for safeguarding the assets of the Company, and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



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## **INDEPENDENT AUDITOR'S REPORT**

to the Shareholders of RCI Life Limited

#### Report on the audit of the separate financial statements

#### Opinion

We have audited the separate financial statements (the "financial statements") of RCI Services Limited (the "Company"), set on pages 9 to 41, which comprise the Statement of Financial Position as at 31 December 2016, and the Statement of Comprehensive Income, the Statement of Changes in Equity and the Statement of Cash Flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements give a true and fair view of the financial position of the Company as at 31 December 2016, and of its financial performance and its cash flows for the year then ended in accordance with International Financial Reporting Standards ("IFRS") as adopted by the EU, the Companies Act, Cap. 386 of the Laws of Malta (the "Companies Act") and the Insurance Business Act, Cap. 403 of the Laws of Malta.

#### **Basis for opinion**

We conducted our audit in accordance with International Standards on Auditing (ISAs). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Company in accordance with the International Ethics Standards Board for Accountants' *Code of Ethics for Professional Accountants* (IESBA Code) together with the ethical requirements that are relevant to our audit of the financial statements in accordance with the *Accountancy Profession (Code of Ethics for Warrant Holders) Directive issued in terms of the Accountancy Profession Act, Cap. 281 of the Laws of Malta*, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the IESBA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Other information**

The Directors are responsible for the other information. The other information comprises the information included in the Annual Report, other than the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon other than our reporting on other legal and regulatory requirements. In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.



#### **INDEPENDENT AUDITOR'S REPORT**

to the Shareholders of RCI Life Limited - continued

#### Responsibilities of the Directors and those charged with governance for the financial statements

The Directors are responsible for the preparation and fair presentation of the financial statements in accordance with IFRS and the requirements of the Companies Act and the Insurance Business Act, Cap. 403 of the Laws of Malta., and for such internal control as the Directors determine is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, the Directors are responsible for assessing the Company's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless the Directors either intend to liquidate the Company or to cease operations, or have no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Company's financial reporting process.

#### Auditor's responsibilities for the audit of the financial statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with ISAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with ISAs, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Company internal control.



#### **INDEPENDENT AUDITOR'S REPORT**

to the Shareholders of RCI Life Limited - continued

#### Auditor's responsibilities for the audit of the financial statements- continued

- evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the Directors.
- conclude on the appropriateness of the Directors' use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Company ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Company to cease to continue as a going concern.
- evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

#### Report on other legal and regulatory requirements

#### Matters on which we are required to report by the Companies Act

We are required to express an opinion as to whether the Directors' report has been prepared in accordance with the applicable legal requirements. In our opinion the Directors' report has been prepared in accordance with the Companies Act.

In addition, in the light of the knowledge and understanding of the Company and its environment obtained in the course of the audit, we are required to report if we have identified material misstatements in the Directors' report. We have not nothing to report in this regard.



### **INDEPENDENT AUDITOR'S REPORT**

to the Shareholders of RCI Life Limited - continued

#### Report on other legal and regulatory requirements- continued

We also have responsibilities under the Companies Act to report to you if in our opinion:

- proper accounting records have not been kept;
- the financial statements are not in agreement with the accounting records; and
- we have not received all the information and explanations we require for our audit.

We have nothing to report to you in respect of these responsibilities.

The partner in charge of the audit resulting in this independent auditor's report is Shawn Falzon for and on behalf of

Ernst & Young Malta Limited Certified Public Accountants

4 May 2017

## Income Statement – Technical Account - general business

#### for the year ended 31 December 2016

	Notes	2016 €	2015 €
Earned premiums, net of reinsurance Gross premiums written Premiums ceded to reinsurer		149,405,665 (73,746,893)	132,823,066 (61,638,256)
Earned premiums, net of reinsurance		75,658,772	71,184,810
Allocated investment return transferred from the non-technical account	3	314,041	307,154
Total technical income	-	75,972,813	71,491,964
Claims incurred, net of reinsurance Claims paid - gross amount - reinsurer's share	13 13	13,457,324 (5,436,170)	14,151,594 (5,112,361)
	-	8,021,154	9,039,233
Change in the provision for claims - gross amount - reinsurer's share		(1,432,435) 560,476	5,423,291 (2,629,488)
		(871,959)	2,793,803
Claims incurred, net of reinsurance		7,149,195	11,833,036
<ul> <li>Change in other technical provisions, net of reinsurance</li> <li>Long term business provision, net of reinsurance</li> <li>gross amount</li> <li>reinsurer's share</li> </ul>		25,276,741 (11,929,131) 13,347,610	22,948,205 (10,835,598) 12,112,607
	4	5,166,422	12,408,872
Net operating expenses	4	25,663,227	36,354,515
Total technical charges	÷	20,000,227	
Balance on the technical account for long term business (page 10)	,	50,309,586	35,137,449

## Income Statement – Non Technical Account for the year ended 31 December 2016

	Notes	2016 €	2015 €
Balance on the technical account for long term business (page 9)		50,309,586	35,137,449
Investment income Investment expenses and charges Allocated investment return transferred	3 3	2,042,331 (1,241,685)	2,080,226 (1,299,439)
to the technical account Administrative expenses	3 4,5	(314,041) (1,391,121)	(307,154) (1,503,497)
Profit before taxation		49,405,070	34,107,585
Income tax expense	7	(17,291,775)	(11,937,655)
Profit for the financial year attributable to ordinary shareholders (page 11)		32,113,295	22,169,930

## **Statement of Comprehensive Income**

### for the year ended 31 December 2016

	Notes	2016 €	2015 €
Profit for the financial year (page 10)		32,113,295	22,169,930
Other comprehensive income Net gain on available-for-sale financial assets Income tax relating to components of other comprehensive income	11 7,12,17	11,283 (3,949)	38,209 (13,373)
Other comprehensive income for the year	•	7,334	24,836
Total comprehensive income for the year to ordinary shareholders		32,120,629	22,194,766

## **Statement of Changes in Equity**

#### for the year ended 31 December 2016

	Notes	Share Capital €	Retained Earnings €	Other reserves €	Total equity €
At 1 January 2015		5,900,000	19,020,987	219,548	25,140,535
Profit for the year		8	22,169,930	<b>\$</b>	22,169,930
Other Comprehensive Income		2	14 1	24,836	24,836
Total Comprehensive Income			22,169,930	24,836	22,194,766
Dividends paid	24	-	(18,020,987)	Ξ.	(18,020,987)
At 31 December 2015		5,900,000	23,169,930	244,384	29,314,314

		Share Capital €	Retained Earnings €	Other reserves €	Total equity €
At 1 January 2016		5,900,000	23,169,930	244,384	29,314,314
Profit for the year			32,113,295	5	32,113,295
Other Comprehensive Income			3	7,334	7,334
Total Comprehensive Income		<u>-</u>	32,113,295	7,334	32,120,629
Dividends paid	24		(20,300,000)	*	(20,300,000)
At 31 December 2016		5,900,000	34,983,225	251,718	41,134,943

## **Statement of Financial Position**

#### as at 31 December 2016

	Notes	2016 €	2015 €
ASSETS			
Intangible assets	8 9	3,429	229
Equipment Loans and receivables	9 10	3,429 112,000,000	74,000,000
Available-for-sale financial assets	10	35.128.687	57,573,899
Reinsurer's share of technical provisions	13	69,128,812	57,760,157
Insurance and other receivables	14	14,283,275	12,714,050
Cash and cash equivalents	15	51,889,541	30,848,822
Total assets		282,433,744	232,897,157
EQUITY Capital and reserves attributable to shareholders Share capital Other reserves Retained Earnings	16 17	5,900,000 251,718 34,983,225	5,900,000 244,384 23,169,930
Total equity		41,134,943	29,314,314
<b>LIABILITIES</b> Technical provisions Deferred taxation Insurance and other payables Current tax	13 12 18	146,378,550 135,540 77,493,012 17,291,699	126,026,460 131,591 65,487,165 11,937,627
Total liabilities		241,298,801	203,582,843
Total equity and liabilities		282,433,744	232,897,157

The accounting policies and explanatory notes on pages 15 to 41 form an integral part of the financial statements.

The financial statements on pages 9 to 41 were authorised for issue by the Board on 4 May 2017 and were signed on its behalf by:

Thierry Hebert Director

Patrick Claude Director

## **Statement of Cash Flows**

for the year ended 31 December 2016

	Notes	2016 €	2015 €
<b>Operating activities</b> Cash generated from operating activities Interest received Income tax paid	21	67,857,506 2,204,919 (11,937,703)	62,142,369 2,268,876 (10,241,909)
Net cash generated from operating activities		58,124,722	54,169,336
<b>Investing activities</b> Purchase of Equipment Purchase of financial investments Redemption of financial investments on maturity	9	(4,003) (91,000,000) 74,220,000	(113,948,295) 93,065,000
Net cash used in investing activities		(16,784,003)	(20,883,295)
Financing activities Dividends paid	24	(20,300,000)	(18,020,987)
Net cash used in financing activities		(20,300,000)	(18,020,987)
Net movement in cash and cash equivalents		21,040,719	15,265,054
Cash and cash equivalents at beginning of year		30,848,822	15,583,768
Cash and cash equivalents at end of year	15	51,889,541	30,848,822

## Notes to the Financial Statements

#### 1. Corporate information

RCI Life Limited (the "Company") is a limited liability company incorporated and domiciled in Malta. The principal activity of the Company is that of carrying on long-term business of insurance falling within Class I and Class IV of the Insurance Business Act, Cap. 403 of the Laws of Malta.

The registered office of the Company is 'Gravel Row', Reggie Miller Street, Gzira. The financial statements of RCI Life Limited for the year ended 31 December 2016 were authorised for issue in accordance with a resolution of the Directors on 4 May 2017.

RCI Life Limited is a wholly owned subsidiary of RCI Services Limited which is registered at 'Gravel Row', Reggie Miller Street, Gzira. The ultimate parent company of RCI Life Limited is Renault S.A. which is registered at 13, Quai Alphonse Le Gallo, Boulogne Billancourt, Hauts de Seine, France 92100.

#### 2.1 Basis of preparation

The financial statements have been prepared on a historic cost basis except for available-for-sale investments that have been measured at fair value.

#### Statement of compliance

The financial statements of the Company have been prepared in accordance with International Financial Reporting Standards ("IFRSs") as adopted for use in the European Union, the Insurance Business Act and the Companies Act, Cap. 403 and 386 of the Laws of Malta respectively.

The Company presents its Statement of Financial Position broadly in order of liquidity. An analysis regarding recovery or settlement within twelve months after the reporting date (current) and more than 12 months after the reporting date (non-current) is presented within the notes to these financial statements.

Financial assets and financial liabilities are offset and the net amount reported in the Statement of Financial Position only when there is a legally enforceable right to offset the recognised amounts and there is an intention to settle on a net basis, or to realise the assets and settle the liability simultaneously. Income and expense will not be offset in the Income Statement unless required or permitted by any accounting standard or interpretation, as specifically disclosed in the accounting policies of the Company.

## 2.2 Standards, interpretations and amendments to published standards as endorsed by the European Union effective in the current year

The accounting policies are consistent with those of the previous financial year.

Several other new standards, amendments and interpretations to existing standards, apply for the first time in 2016, whose adoption to the requirements of IFRSs as adopted by the EU did not result in substantial changes to the Company's accounting policies and did not impact the financial statements.

#### Standards issued but not yet effective and not early adopted

Certain new standards, amendments and interpretations to existing standards have been published by the date of authorisation for issue of these financial statements but are mandatory for the Company's accounting periods beginning after 1 January 2017. The Company has not early adopted these revisions to the requirements of IFRSs as adopted by the EU and the Company's Directors are of the opinion that, with the exception of the below pronouncements, there are no requirements that will have a possible significant impact on the Company's financial statements in the period of initial application.

## 2.2 Standards, interpretations and amendments to published standards as endorsed by the European Union effective in the current year- continued

#### Standards issued but not yet effective and not early adopted- continued

#### IFRS 9 Financial Instruments: Classification and Measurement

The standard is effective for annual periods beginning on or after 1 January 2018, with early application permitted. The final version of IFRS 9 Financial Instruments reflects all phases of the financial instruments project and replaces IAS 39 Financial Instruments: Recognition and Measurement and all previous versions of IFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. Management is considering the implications of this standard and its impact on the Company's financial results and position.

#### 2.3 Significant accounting judgements, estimates and assumptions

The preparation of the Company's financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts of revenues, expenses, assets and liabilities and the disclosure of contingent liabilities, at the reporting date. However, uncertainty about these assumptions and estimates could result in outcomes that could require a material adjustment to the carrying amount of the asset or liability affected in the future.

#### Judgements

In the process of applying the Company's accounting policies, management has not made any significant judgments, apart from those involving estimations and assumptions, which have a significant effect on the amounts recognized in the financial statements.

#### Estimates and assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### (a) Valuation of insurance contract liabilities

#### Ultimate liability arising from claims made under insurance contracts

Life insurance and reinsurance contracts cover a fixed term in line with the underlying credit or lease period insured. Life insurance and reinsurance contract liabilities are recognised when contracts are entered into and premiums are earned. These liabilities are known as the outstanding claims provision, which are based on the estimated ultimate cost of all claims incurred but not settled at the reporting date, whether reported or not, together with related claims handling costs. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of these cannot be known with certainty at the reporting date. The liability is not discounted for the time value of money. Liabilities are de-recognised when the contract expires, is discharged or is cancelled.

In view of the fact that the contracts written by the Company are of a fixed duration, the life reserve of the Company is calculated as being the equivalent of the undiscounted net cash inflows gross of future claims to be paid in relation to the premiums yet to be earned on policies incepted as at year end.

#### 2.4 Summary of significant accounting policies

#### (a) Product classification

Insurance contracts and reinsurance contracts are those contracts in which the Company (the "insurer") has accepted significant insurance risk from another party (the "policyholders") by agreeing to compensate the policyholders if a specified uncertain future event (the "insured event") adversely affects the policyholders. As a general guideline, the Company defines significant insurance risk as the possibility of having to compensate the policyholder if a specified uncertain future event (the "insured event") adversely affects the policyholder.

The Company issues contracts that transfer significant insurance risk and has defined all its contracts as insurance/ reinsurance contracts.

#### (a) Product classification- continued

#### Long term business – Life

Life business consists of long-term policies that cover the lives of a group of customers for the year under cover. Premiums, including reinsurance premiums, and claims are accounted for when due for payment. Reinsurance recoveries are accounted for in the same year as the related claim. The valuation is carried out in conjunction with the Company's appointed actuary. Profits, which accrue as a result of actuarial valuations, are released to the non-technical Income Statement. Any shortfall between actuarial valuations and the balance on the long-term business provision is appropriated from the non-technical Income Statement.

- 1) Claims incurred comprise claims and related expenses paid in the year and changes in the provision for outstanding claims, including provision for claims incurred but not reported (IBNR) and related expenses.
- 2) Provision is made at the year-end for the estimated cost of claims incurred but not settled at the reporting date, including the cost of claims incurred but not yet reported to the Company. The estimated cost of claims includes expenses to be incurred in settling claims. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. The Company does not discount its liabilities for unpaid claims. Liabilities for unpaid claims are estimated using the input of assessments for individual cases reported to the Company and statistical analysis for the claims incurred but not reported, and to estimate the expected ultimate cost of more complex claims that may be affected by external factors.

#### Reinsurance acceptance contracts

The results for reinsurance contracts are determined on an annual basis whereby, the incurred cost of claims, commission and related expenses are charged against premiums written as follows:

- 1) Premiums written relates to notified business ceded during the year. In addition, due to delayed reporting from the cedant, the Company makes assumptions for business written during those months where notification has not been received. The assumption takes into consideration the original premium estimated to be ceded as per the treaty and assesses whether notifications to date are in line with original estimates. Premium is earned immediately when it is written.
- 2) Commissions and other acquisition costs that vary with and are related to securing new contracts are expensed when incurred. All other costs are recognized as an expense when incurred.
- 3) Claims incurred comprise claims and related expenses paid in the year and changes in the provision for outstanding claims, including provision for claims incurred but not reported (IBNR) and related expenses.
- 4) Provision is made at the reporting date for the estimated cost of claims incurred but not settled at the reporting date, including the cost of claims incurred but not yet reported to the Company. The estimated cost of claims includes expenses to be incurred in settling claims. The Company takes all reasonable steps to ensure that it has appropriate information regarding its claims exposures. The Company does not discount its liabilities for unpaid claims. Liabilities for unpaid claims are estimated using the input of assessments for individual cases reported to the Company and statistical analysis for the claims incurred but not reported.

#### Reinsurance contracts held

Contracts entered into by the Company with reinsurers under which the Company is compensated for losses on one or more contracts issued by the Company are classified as reinsurance contracts held.

The benefits to which the Company is entitled under its reinsurance contracts held are recognized as reinsurance assets. These assets consist of short-term balances due from reinsurers (classified within receivables), as well as longer term receivables (classified within reinsurer's share of technical provisions) that are dependent on the expected claims and benefits arising under the related reinsured insurance contracts. Amounts recoverable from or due to reinsurers are measured consistently with the amounts associated with the reinsured insurance contracts and in accordance with the terms of each reinsurance contract. Reinsurance liabilities are primarily premiums payable for reinsurance contracts and are recognized as an expense when due.

#### (a) Product classification- continued

#### Reinsurance contracts held- continued

The Company assesses its reinsurance assets for impairment on a regular basis. If there is objective evidence that the reinsurance asset is impaired, the Company reduces the carrying amount of the reinsurance asset to its recoverable amount and recognizes that impairment loss in the Income Statement. The Company gathers the objective evidence that a reinsurance asset is impaired using the same process adopted for financial assets held at amortised cost. The impairment loss is also calculated following the same method used for these financial assets.

Receivables and payables related to insurance and reinsurance acceptance contracts

Receivables and payables are recognized when due. These include amounts due to and from intermediaries.

If there is objective evidence that an insurance receivable is impaired, the Company reduces the carrying amount of the insurance receivable accordingly and recognizes that impairment loss in the Income Statement. The Company gathers the objective evidence that an insurance receivable is impaired using the same process adopted for financial assets held at amortised cost.

The impairment loss is calculated following the same method used for financial assets.

#### (b) Intangible assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and any accumulated impairment losses. The useful life of intangible assets are assessed to be finite.

Intangible assets with finite lives are amortised over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation year and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation year or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite lives is recognised in the Income Statement in the expense category consistent with the intangible asset.

Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in the Income Statement when the asset is derecognised.

#### (c) Taxes

#### Current income tax

Current income tax assets and liabilities for the current year are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that are enacted or substantively enacted by the reporting date.

Current income tax relating to items recognised directly in equity is recognised in equity and not in the Income Statement.

#### (c) Taxes- continued

#### Deferred income tax

Deferred income tax is provided using the liability method on temporary differences at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred income tax liabilities are recognised for all taxable temporary differences.

Deferred income tax assets are recognised for all deductible temporary differences, carry forward of unused tax credits and unused tax losses, to the extent that it is probable that taxable profit will be available against which the deductible temporary differences, and the carry forward of unused tax credits and unused tax losses can be utilised except:

- When the deferred income tax asset relating to the deductible temporary difference arises from the initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss; and
- In respect of deductible temporary differences associated with investments in subsidiaries, associates and in joint ventures, deferred income tax assets are recognised only to the extent that it is probable that the temporary differences will reverse in the foreseeable future and taxable profit will be available against which the temporary differences can be utilised.

The carrying amount of deferred income tax assets is reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable profit will be available to allow all or part of the deferred income tax asset to be utilised. Unrecognised deferred income tax assets are reassessed at each reporting date and are recognised to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred income tax assets and liabilities are measured at the tax rates that are expected to apply to the year when the asset is realised or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred income tax relating to items recognised directly in equity is recognised in equity and not in the Income Statement.

Deferred income tax assets and deferred income tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current income tax liabilities and the deferred income taxes relate to the same taxable entity and the same taxation authority.

#### (d) Financial assets

#### Initial recognition and subsequent measurement

The Company classifies its financial assets into loans and receivables and available-for-sale financial assets. The classification is dependent on the purpose for which the investments are acquired. The Company determines the classification of its financial assets at initial recognition.

The Company evaluated its available-for-sale financial assets whether the ability and intention to sell them in the near term is still appropriate. All "regular way" purchases and sales of financial assets are recognized at the trade date, that is, the date that the Company commits to purchase or sell the asset. Regular way purchases or sales are purchases or sales of financial assets that require delivery of assets within the time frame generally established by regulation or convention in the market place.

Financial assets are recognised initially at fair value plus directly attributable transaction costs. The Company's financial assets include cash and short-term deposits, trade and other receivables, loans and other receivables and quoted financial instruments.

#### (d) Financial assets- continued

#### Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. These investments are initially recognised at cost, being the fair value of the consideration paid for the acquisition of the investment. All transaction costs directly attributable to the acquisition are also included in the cost of the investment. After initial measurement, loans and receivables are measured at amortised cost, using the effective interest method. Gains and losses are recognised in the Income Statement when the investments are derecognised or impaired, as well as through the amortisation process.

#### Available-for-sale financial assets

Available-for-sale financial assets are non-derivative financial assets that are designated as available-for-sale. These investments are initially recorded at fair value. After initial measurement, available-for-sale financial assets are measured at fair value. Fair value gains and losses are reported as a separate component in Other Comprehensive Income until the investment is derecognised or the investment is determined to be impaired. On derecognition or impairment, the cumulative fair value gains and losses previously reported in equity are transferred to the Income Statement.

#### (e) Fair value of financial instruments

The fair value of financial instruments that are actively traded in organised financial markets is determined by reference to quoted market bid prices for assets and offer prices for liabilities, at the close of business on the reporting date, without any deduction for transaction costs.

The fair value of fixed rate and overnight deposits with credit institutions is their carrying value. The carrying value is the cost of the deposit and accrued interest.

If the fair value cannot be measured reliably, these financial instruments are measured at cost, being the fair value of the consideration paid for the acquisition of the investment or the amount received on issuing the financial liability. All transaction costs directly attributable to the acquisition are also included in the cost of the investment.

An analysis of fair values of financial instruments and further details as to how they are measured are provided in Note 11.

#### (f) Impairment of financial assets

The Company assesses at each reporting date whether a financial asset or group of financial assets is impaired.

#### Assets carried at amortised cost

If there is objective evidence that an impairment loss on assets carried at amortised cost has been incurred, the amount of the impairment loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not been incurred) discounted at the financial asset's original effective interest rate. The carrying amount of the asset is reduced and the loss is recorded in the Income Statement.

The Company first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, and individually or collectively for financial assets that are not individually significant. If it is determined that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, the asset is included in a group of financial assets with similar credit risk characteristics and that group of financial assets is collectively assessed for impairment. Assets that are individually assessed for impairment

#### (f) Impairment of financial assets- continued

#### Assets carried at amortised cost- continued

and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment. The impairment assessment is performed at each reporting date.

If, in a subsequent year, the amount of the impairment loss decreases and that decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed. Any subsequent reversal of an impairment loss is recognised in the Income Statement, to the extent that the carrying value of the asset does not exceed its amortised cost at the reversal date.

#### Available-for-sale financial investments

If an available-for-sale financial asset is impaired, an amount comprising the difference between its cost (net of any principal repayment and amortisation) and its current fair value, less any impairment loss previously recognised in Other Comprehensive Income, is transferred from equity to the Income Statement. Reversals in respect of equity instruments classified as available-for-sale are not recognised in the Income Statement.

Reversals of impairment losses on debt instruments classified at available-for-sale are reversed through the Income Statement if the increase in the fair value of the instruments can be objectively related to an event occurring after the impairment losses were recognised in the Income Statement.

#### (g) Derecognition of financial assets

A financial asset (or, when applicable, a part of a financial asset or part of a group of similar financial assets) is derecognised when:

- The rights to receive cash flows from the asset have expired.
- The Company retains the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement.
- The Company has transferred its rights to receive cash flows from the asset and either:
- · has transferred substantially all the risks and rewards of the asset, or
- has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

When the Company has transferred its right to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Company's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Company could be required to repay.

When continuing involvement takes the form of a written and/or purchased option (including a cash settled option or similar provision) on the transferred asset, the extent of the Company's continuing involvement is the amount of the transferred asset that the Company may repurchase, except that, in the case of a written put option (including a cash settled option or similar provision) on an asset measured at fair value, the extent of the Company's continuing involvement is limited to the lower of the fair value of the transferred asset and the option exercise price.

#### (h) Impairment of non-financial assets

The Company assesses at each reporting date whether there is an indication that an asset may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Company estimates the asset's recoverable amount. An asset's recoverable amount is the higher of an asset's or cash-generating unit's fair value less costs to sell and its value in use. The recoverable amount is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets.

#### (h) Impairment of non-financial assets- continued

For assets excluding goodwill, an assessment is made at each reporting date as to whether there is any indication that previously recognised impairment losses may no longer exist or may have decreased. If such indication exists, the Company makes an estimate of the recoverable amount. A previous impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of depreciation, had no impairment loss been recognised for the asset in prior years. Such reversal is recognised in the Income Statement unless the asset is carried at revalued amount, in which case the reversal is treated as a revaluation increase.

#### (i) Equipment

Equipment is stated at cost, excluding the costs of day to day servicing, less accumulated depreciation and accumulated impairment losses. Replacement costs are capitalized when incurred and if it is probable that future economic benefits associated with the item will flow to the entity and the cost of the item can be measured reliably.

Depreciation is provided on a straight line basis over the useful lives of the following classes of assets:

Furniture, fixture and fittings: 8 years

The assets' residual values and useful lives are reviewed and adjusted if appropriate at each financial year end.

Impairment reviews are performed when there are indicators that the carrying value may not be recoverable. Impairment losses are recognized in the Income Statement as an expense.

An item of property and equipment is derecognized upon disposal or when no further future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the asset) is included in the Income Statement in the year the asset is derecognised.

#### (j) Reinsurance Ceded

The Company cedes insurance risk in the normal course of business for all of its businesses. Reinsurance assets represent balances due from reinsurance companies. Amounts recoverable from reinsurers are estimated in a manner consistent with the outstanding claims provision or settled claims associated with the reinsurer's policies and are in accordance with the related reinsurance contract.

Reinsurance assets are reviewed for impairment at each reporting date or more frequently when an indication of impairment arises during the reporting year. Impairment occurs when there is objective evidence as a result of an event that occurred after initial recognition of the reinsurance asset that the Company may not receive all outstanding amounts due under the terms of the contract and the event has a reliably measurable impact on the amounts that the Company will receive from the reinsurer. The impairment loss is recorded in the Income Statement.

Ceded reinsurance arrangements do not relieve the Company from its obligations to policyholders.

Reinsurance assets or liabilities are derecognised when the contractual rights are extinguished or expire or when the contract is transferred to another party.

#### (k) Insurance and other receivables

Insurance receivables are recognised when due and measured on initial recognition at the fair value of the consideration receivable or receivable. Subsequent to initial recognition, insurance receivables are measured at amortised cost, using the effective interest method. The carrying value of insurance receivables is reviewed for impairment whenever events or circumstances indicate that the carrying amount may not be recoverable, with the impairment loss recorded in the income statement.

Insurance receivables are derecognised when the derecognition criteria for financial assets, as described in Note 2.4(g), have been met.

#### (I) Cash and cash equivalents

Cash and cash equivalents comprise of cash at bank and in hand and short-term deposits with a maturity of three months or less in the Statement of Financial Position.

#### (m) Insurance contract liabilities

#### Life insurance and reinsurance contract liabilities

Life insurance and reinsurance contracts covers a fixed term in line with the underlying credit or lease period insured. Life insurance and reinsurance contract liabilities are recognised when contracts are entered into and premiums are earned. These liabilities are known as the outstanding claims provision, which are based on the estimated ultimate cost of all claims incurred but not settled at the reporting date, whether reported or not, together with related claims handling costs. Delays can be experienced in the notification and settlement of certain types of claims, therefore the ultimate cost of these cannot be known with certainty at the reporting date. The liability is not discounted for the time value of money. The liabilities are de-recognised when the contract expires, is discharged or is cancelled.

In view of the fact that the contracts written by the Company are of a fixed duration, the life reserve of the Company is calculated as being the equivalent of the undiscounted net cash inflows gross of future claims to be paid in relation to the premiums yet to be earned on policies incepted as at year end.

All insurance and reinsurance contracts are subject to a liability adequacy test, which is conducted by the Company's actuary at each reporting date. The liability value is adjusted to the extent that it is insufficient to meet future benefits and expenses. Adjustments to the liabilities at each reporting date are recorded in the Income Statement. The liability in respect of an individual contract is derecognised when the contract expires, is discharged or is cancelled.

For the purpose of the LAT adequacy testing, the discounted value of the expected future benefits payable by the Company are deducted from the discounted value of the expected value of theoretical future premiums. The discounted value of the expected benefits payable and the discounted value of the expected theoretical premiums are based on certain valuation assumptions used such as, interest rates, mortality rates, expenses with margins included for risk and adverse deviation and lapse rates.

The above method of provisioning satisfies the requirements of IFRS 4.

#### (n) Other financial liabilities and insurance payables

Other financial liabilities and insurance payables are recognised when due and measured on initial recognition at the fair value of the consideration received. Subsequent to initial recognition, they are measured at amortised cost using the effective interest method.

#### (o) Derecognition of financial liabilities and insurance payables

Financial liabilities and insurance payables are derecognised when the obligation under the liability is discharged, cancelled or expired.

When the existing liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in the Income Statement.

#### (p) Provisions

#### General

Provisions are recognised when the Company has a present obligation (legal or constructive) as a result of a past event, and it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation. Where the Company expects some or all of a provision to be reimbursed, the reimbursement is recognised as a separate asset but only when the reimbursement is virtually certain. The expense relating to any provision is presented in the Income Statement net of

#### (p) Provisions- continued

#### **General - continued**

any reimbursement. If the effect of the time value of money is material, provisions are discounted using a current pretax rate that reflects, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognised as a financial cost.

#### (q) Equity movements

#### Ordinary share capital

The Company has issued ordinary shares that are classified as equity. Incremental external costs that are directly attributable to the issue of these shares are recognised in equity, net of tax.

#### Dividends on ordinary share capital

Dividends on ordinary shares are recognised as a liability and deducted from equity when they are approved by the Company's shareholders. Interim dividends are deducted from equity when they are paid.

#### (r) Revenue recognition

#### Gross premiums

Premium recognition is described in accounting policy (a) dealing with insurance contracts.

#### Reinsurance premiums

Premium recognition is described in accounting policy (a) dealing with insurance contracts.

#### Investment income

Interest income is recognised in the Income Statement as it accrues and is calculated by using the effective interest method. Fees and commissions that are an integral part of the effective yield of the financial asset or liability are recognised as an adjustment to the effective interest rate of the instrument.

#### Realised gains and losses

Realised gains and losses recorded in the Income Statement on investments include gains and losses on financial assets. Gains and losses on the sale of investments are calculated as the difference between net sales proceeds and the original or amortised cost and are recorded on occurrence of the sale transaction.

#### (s) Benefits, claims and expenses recognition

#### Gross benefits and claims

Insurance claims include all claims occurring during the year, whether reported or not, related internal and external claims handling costs that are directly related to the processing and settlement of claims. For life insurance contracts, the liability is calculated on the basis of a prudent, prospective actuarial method, using assumptions regarding mortality and maintenance expenses and includes margins for adverse deviations. The liability is recalculated at each year-end. It is determined by the Company's approved actuary following bi-annual investigation of the financial condition of the Company's long-term business provisions as required by the Insurance Business Act, Cap. 403 of the Laws of Malta. The above method of calculation satisfies the minimum liability adequacy test required by IFRS 4.

314,041

486,605

800,646

#### 2.4 Summary of significant accounting policies- continued

#### (s) Benefits, claims and expenses recognition- continued

#### Reinsurance claims

Reinsurance claims are recognised when the related gross insurance claim is recognised according to the terms of the relevant contract.

#### (t) Events after the reporting date

The financial statements are adjusted to reflect events that occurred between the reporting date and the date when the financial statements are authorised for issue, provided they give evidence of conditions that existed at the reporting date. Events that are indicative of conditions that arose after the reporting date are disclosed, but do not result in an adjustment of the financial statements themselves.

#### 3. Investment return

Interest income on loans and receivables660,562558,6Other interest income1182,1Available-for-sale financial assets, amortisation of discount (note 11)5,1906,0	<b>2016</b> 2015 € €
Interest income on loans and receivables660,562558,6Other interest income1182,1Available-for-sale financial assets, amortisation of discount (note 11)5,1906,0	
Other interest income1182,1Available-for-sale financial assets, amortisation of discount (note 11)5,1906,0	<b>1,376,461</b> 1,513,270
Available-for-sale financial assets, amortisation of discount (note 11)5,1906,0	<b>660,562</b> 558,670
discount (note 11) 5,190 6,0	<b>118</b> 2,188
<b>Total investment income</b> 2,042,331 2,080,2	<b>5,190</b> 6,098
	<b>2,042,331</b> 2,080,226
Investment expenses and charges	
Available-for-sale financial assets	
amortisation of premium (note 11) (1,299,4	<b>(1,241,685)</b> (1,299,439)
Total investment expenses and charges(1,241,685)(1,299,4	<b>(1,241,685)</b> (1,299,439)
Total Investment Income 800,646 780,7	<b>800,646</b> 780,787
Analysed between:	

Allocated investment return transferred to the technical account Investment return included in the non-technical account

#### **Total Investment Income**

307,154

473,633

780,787

#### 4. Net operating expenses

	2016 €	2015 €
Acquisition costs	60,776,937	55,002,360
Reinsurance commission and profit comission	(55,610,515)	(42,593,488)
Administrative costs	1,391,121	1,503,497
Total net operating expenses	6,557,543	13,912,369
Allocated to: Technical Income Statement	5,166,422	12,408,872
Non technical Income Statement	1,391,121	1,503,497
Total net operating expenses	6,557,543	13,912,369

Total commissions for direct business accounted for during the year amounted to €59,310,063 (2015: €49,681,441).

#### 5. Expenses by nature

	Notes	2016	2015
		€	€
IT operational costs		496,407	575,458
Amortisation of intangible assets	8		10 20
Depreciation of equipment	9	803	229
Professional Fees		544,989	741,024
Employee benefit expenses	6	554,331	427,313
Director's fees		7,000	5,250
Other expenses		95,349	61,980
		1,698,879	1,811,254
Allocated to:	3 <u>-</u>		
Technical income statement		307,758	307,757
Non technical income statement		1,391,121	1,503,497
		1,698,879	1,811,254

Professional fees include fees charged by the auditor for services rendered during the financial year ending 31 December and relate to the following:

	2016 €	2015 €
Annual statutory audit	18,800	18,800

#### 6. Employee benefit expenses

	Notes	2016 €	2015 €
Wages and salaries Social Security		524,999 29,332	403,144 24,169
Total employee benefit expenses	5	554,331	427,313

The average number of persons employed during the year was:

	2016	2015
Managerial Technical Administrative	4 4 5	4 4 5
	13	13

#### 7. Income tax expense

#### (a) Current tax expense for the year

		2016 €	2015 €
Current tax	7(c)	17,291,775	11,937,655
Total income tax expense		17,291,775	11,937,655

#### (b) Tax recorded in Other Comprehensive Income (Note 12, 17)

	2016 €	2015 €
Deferred tax	3,949	13,373
Total tax charge to Other Comprehensive Income	3,949	13,373

#### 7. Income tax expense- continued

#### (c) Reconciliation of tax expense

	2016 €	2015 €
Profit before tax	49,405,070	34,107,585
Tax charge at Malta's statutory income tax rate of 35%	17,291,775	11,937,655
Total income tax expense	17,291,775	11,937,655

#### 8. Intangible assets

	2016 €	2015 €
<b>Computer software</b> Opening carrying amount Amortisation charge	-	-
Closing carrying amount		
At 31 December Cost Accumulated amortisation	702,208 (702,208)	702,208 (702,208)
Carrying amount		-

Intangible assets have been fully amortised but are still in use.

#### 9. Equipment

	2015 €
Furniture, fixtures and fittings Opening carrying amount Additions	458
Depreciation charge Depreciation release on disposal	(229)
Closing carrying amount	229
At 31 December Cost Accumulated depreciation	916 (687)
Carrying amount	229
	2016 €
<b>Furniture, fixtures and fittings</b> Opening carrying amount Additions Depreciation charge Depreciation release on disposal	
Opening carrying amount Additions Depreciation charge	€ 229 4,003
Opening carrying amount Additions Depreciation charge Depreciation release on disposal	€ 229 4,003 (803) -

10 U

#### 10. Loans and receivables

		2016 €	2015 €
Loans and receivables at amortised cost		C	c
Deposits held with financial institutions		112,000,000	74,000,000
The above deposits earn interest at an average fixed ra	te of 0.50% (2015: 0.51%	6).	
Loans and receivables mature as follows:		2016 €	2015 €
Loans and receivables		e	t
Within one year Between one and two years Between three and five years		47,000,000 51,000,000 14,000,000	43,000,000 31,000,000
		112,000,000	74,000,000
11. Available-for-sale financial assets			
Available for sale financial assets at fair value		2016 €	2015 €
Debt securities		35,128,687	57,573,899
(a) Available-for-sale financial assets mature as follows	51	2016 €	2015 €
Available-for-sale financial assets		C C	C
Within one year Between one and two years Between three and five years		12,229,877 11,761,377 11,137,433	21,668,883 12,565,277 23,339,739
		35,128,687	57,573,899
(b) Reconciliation			
	Notes	2016 €	2015 €
Balance at beginning of year Purchases		57,573,899	49,445,736 33,198,295
Maturities Amortisation of premiums Fair value gain recorded in	3	(21,220,000) (1,236,495)	(23,815,000) (1,293,341)
Other Comprehensive Income	18	11,283	38,209
Balance at end of year		35,128,687	57,573,899

#### 11. Available-for-sale financial assets- continued

#### (c) Fair values hierarchy

The following table shows an analysis of financial instruments recorded at fair value by level of the fair value hierarchy:

31 December	2016 Level 1 €	2015 Level 1 €
Available-for-sale financial assets:		
Debt securities	35,128,687	57,573,899

Included in the Level 1 category are financial assets that are measured in whole by reference to published quotes in an active market. A financial instrument is regarded as quoted in an active market if quoted prices are readily and regularly available from an exchange, dealer, broker, industry group, pricing service or regulatory agency and those prices represent actual and regularly occurring market transactions on an arm's length basis.

#### 12. Deferred Taxation

#### (a) Movement in deferred tax

	2016 €	2015 €
At beginning of year Movement recorded in Other Comprehensive Income (note 7, 17)	131,591 3,949	118,218 13,373
At end of year	135,540	131,591
(b) Composition of deferred tax	2016 €	2015 €
Net unrealized gains on investments	135,540	131,591
Balance at 31 December	135,540	131,591

#### 13. Insurance liabilities and reinsurance assets

	2016 €	2015 €
Gross	-	
Insurance contracts		
- claims reported	5,160,917	4,930,212
- claims incurred but not reported	8,247,869	9,656,953
- long-term business provision	132,969,764	107,693,023
Reinsurance acceptances - claims reported and claims incurred but not reported	2	3,746,272
- claims reported and claims incurred but not reported		0,740,272
Total technical provisions, gross	146,378,550	126,026,460
Recoverable from reinsurer		
Insurance contracts		
- claims outstanding	2,562,101	2,398,026
- claims incurred but not reported	4,139,519 62.427.192	4,864,070 50,498,061
- long-term business provision	02,427,192	50,496,001
Total reinsurer's share of insurance liabilities	69,128,812	57,760,157
Net		
Insurance contracts	2 509 946	2 522 496
<ul> <li>claims outstanding</li> <li>claims incurred but not reported</li> </ul>	2,598,816 4,108,350	2,532,186 4,792,883
- long-term business provision	70,542,572	57,194,962
Reinsurance acceptances	10,072,012	07,104,002
- claims incurred and claims incurred but not reported	ŝ	3,746,272
Total technical provisions, net	77,249,738	68,266,303

The claims outstanding are based on case-by-case estimates supplemented with additional provisions for IBNR, in those instances where the ultimate cost determined by estimation techniques is higher. The long-term business provision is subject to an annual statutory valuation undertaken by the approved actuary based on data and information provided by the Company.

Amounts due from reinsurer in respect of claims already paid by the Company on the contracts that are reinsured are offset against the amounts due to the same reinsurer for the premium ceded under the respective treaties. The balances due from/to reinsurer are disclosed within receivables and payables in notes 14 and 18.

#### Long term business provision

The balance on the long term business provision has been certified by the Company's approved actuary as being sufficient to meet liabilities at 31 December 2016.

#### 13. Insurance liabilities and reinsurance assets- continued

#### Movements in insurance liabilities

(a) Claims and loss adjustments	2016 €	2015 €
Gross At beginning of reporting year Claims settled during the year Increase in liabilities	18,333,437 (13,457,324)	11,072,137 (14,151,594)
<ul> <li>arising from current year claims</li> <li>arising from prior year claims</li> <li>Commutation of insurance liabilities</li> </ul>	19,222,907 (7,198,018) (3,492,216)	22,694,661 (1,281,767)
At end of reporting year	13,408,786	18,333,437
	2016 €	2015 €
Reinsurer's share At beginning of reporting year Claims settled during the year Increase in liabilities	7,262,096 (5,436,170)	4,632,608 (5,112,361)
<ul> <li>arising from current year claims</li> <li>arising from prior year claims</li> </ul>	8,664,841 (3,789,147)	8,605,647 (863,798)
At end of reporting year	6,701,620	7,262,096
Net	2016 €	2015 €
At beginning of reporting year Claims settled during the year Increase in liabilities	11,071,341 (8,021,154)	6,439,529 (9,039,233)
<ul> <li>arising from current year claims</li> <li>arising from prior year claims</li> </ul>	7,065,850 (3,408,871)	14,089,014 (417,969)
At end of reporting year	6,707,166	11,071,341
14. Insurance and other receivables		

	2016 €	2015 €
Receivables arising from direct insurance operations - due from group undertaking	13,412,231	11,680,207
Other receivables - accrued interest from group undertaking - other accrued interest income - due from others	342,788 523,276 4,980	280,202 753,641
	14,283,275	12,714,050

Insurance and other receivables are classified as current assets.

#### RCI Life Limited Annual report and financial statements from 1 January 2016 to 31 December 2016

#### 15. Cash and cash equivalents

	2016 €	2015 €
Cash at bank and in hand Short-term deposits (including demand and time deposits)	<b>41</b> ,889,541 10,000,000	18,348,822 12,500,000
Total cash and cash equivalents	51,889,541	30,848,822

Short-term deposits are made for varying periods of between one day and three months depending in the immediate cash requirements of the Company. Deposits are subject to an average fixed interest rate of 0.001% (2015: 0.448%). The carrying amounts disclosed above reasonably approximate fair value at the reporting date.

#### 16. Share capital

	2016 €	2015 €
Authorised ordinary shares 59,000 (2015: 59,000) ordinary shares of €100 each	5,900,000	5,900,000
Ordinary shares issued and fully paid 59,000 (2015: 59,000) ordinary shares of €100 each	5,900,000	5,900,000

#### 17. Other reserves

This reserve records fair value changes on available-for-sale financial assets, representing unrealised gains not available for distribution.

	2016 €	2015 €
Balance at 1 January Gross movement in revaluation (Note 11) Deferred tax (Note 7,12)	244,384 11,283 (3,949)	219,548 38,209 (13,373)
Balance at 31 December	251,718	244,384
18. Insurance and other payables		
	2016 €	2015 €
Creditors arising out of direct insurance operations <ul> <li>parent company</li> <li>group undertaking</li> <li>others</li> </ul> <li>Accruals and other payables</li> <li>Other tax payables</li>	371,590 5,607,047 70,934,801 516,079 63,495	212,248 4,903,462 59,572,941 726,267 72,247
	77,493,012	65,487,165

The carrying amount disclosed above reasonably approximate fair value at the reporting date.

All amounts are payable within one year.

#### 19. Risk management framework

#### Capital management objectives, policies and approach

The Company has established the following capital management objectives, policies and approach to managing the risks that affect its capital position:

- To maintain the required level of stability of the Company thereby providing a degree of security to policyholders.
- To allocate capital efficiently and support the development of business by ensuring that returns on capital employed meet the requirements of its shareholders.
- To retain financial flexibility by maintaining strong liquidity and access to a range of capital markets.
- To align the profile of assets and liabilities taking account of risks inherent in the business.
- To maintain financial strength to support new business growth and to satisfy the requirements of the policyholders, regulators and stakeholders.
- To maintain strong credit ratings and healthy capital ratios in order to support its business objectives and maximise shareholders value.

The Company's capital management policy for its insurance business is to hold sufficient capital to cover the statutory requirements based on the MFSA Directives, including any additional amounts required by the Malta Financial Services Authority, the Regulator. The Company was compliant with the regulatory solvency requirements throughout the financial year.

The Solvency II Directive (2009/138/EC) came into force on 1st January 2016, with new regulatory requirements that dictate the capital required to service the risks the Company is currently undertaking. Solvency II also outlines how the own funds shall be derived by converting the Statement of Financial Position from an IFRS perspective to one where assets and liabilities are measured in line with their underlying economic value. As of this date, the solvency calculations under Solvency I regime will no longer be applicable.

The Directors are actively involved in the implementation of the Solvency II rules and these are highly embedded in the Company's operations. Regular monitoring of the SCR is considered crucial and a Capital Management and Dividend Policy has been put in place to describe the principles governing capital management and dividend distribution of the Company, that is, the process to be followed prior to effecting any decision impacting the capital position of RCI Life Limited thereby ensuring that the Company has sufficient levels of capital at all times to be able to service existing and forseeable risks.

Based on the unaudited SCR calculations as at 31 December 2016, the Company has complied with the capital and solvency requirements as stipulated in the rules issued by the MFSA. Going forward, the Company is also expected to continue meeting the solvency II requirements, based on the projected SCR calculations included in the 2016 ORSA report. In the case of any solvency gap, the Directors have put in place a capital plan aimed to ensure that the Company will have adequate 'own funds' to meet the required SCR.

#### 20. Insurance and financial risk

The Company issues contracts that transfer insurance and/or financial risks. This section summarises these risks and the way in which the Company manages them.

#### (a) Insurance risk

The principal risk the Company faces under insurance contracts is that the actual claims and benefit payments or timing thereof, differ from expectations. This is influenced by the frequency of claims, severity of claims and actual benefits paid. Therefore, the objective of the Company is to ensure that sufficient reserves are available to cover these liabilities. The contracts provide insurance cover to customers to repay outstanding financial commitments in respect of car lease/loan agreements up to specified maximum amounts in the event of death.

The above risk exposure is mitigated by diversification of insurance contracts in different geographical areas. The variability of risks is also improved by careful selection and implementation of underwriting strategy guidelines and claim review policies, as well as the use of reinsurance arrangements.

#### (a) Insurance risk- continued

The Company principally underwrites payment protection insurance covering death to clients of its ultimate parent company, RCI Banque S.A. Risks under these insurance policies on average span over a period of four years. As at the end of the year, the Company was operating in Germany, France, Italy and Spain.

The variability of risks is improved by careful selection and implementation of underwriting strategies. The Company's business is underwritten through an intermediary's network consisting of Group companies. Internal underwriting guidelines are in place to enforce appropriate risk selection criteria and are reinforced by controls that are in place at a Group level. The cover provided is limited by factors such as age, term of the lease/loan, benefit amount and cause of death. Furthermore strict claim review policies to assess all new and ongoing claims, regular detailed review of claims handling procedures and frequent investigation of possible fraudulent claims are all policies and procedures put in place to reduce the risk exposure of the Company. The Company further enforces a policy of actively managing and promptly pursuing claims, in order to reduce its exposure to unpredictable future developments that can negatively impact the business. An independent actuary determines the life insurance contract liabilities at each reporting date.

The Company purchases reinsurance as part of its risk mitigation program. Reinsurance ceded is placed on a proportional basis. This quota-share reinsurance is taken out to reduce the overall exposure of the Company in all countries. Although the Company has reinsurance arrangements, it is not relieved of its direct obligations to its policyholders and thus a credit exposure exists with respect to ceded insurance, to the extent that the reinsurer is unable to meet its obligations assumed under such reinsurance agreements. The Company has placed its reinsurance treaty with an A rated company. The Company actively monitors the rating of the reinsurer.

#### Key assumptions

Material judgement is required in determining the liabilities and in the choice of assumptions.

Life insurance contract liabilities are determined by the Directors on the advice of the independent actuary and based on current assumptions reflecting the best estimate at the time, adjusted by a margin for adverse deviation.

The main assumptions used relate to mortality, investment returns and expenses.

The rates of mortality assumed are based on standard industry mortality tables dependent on the age and sex of the policyholder. The Company's mortality experience over the twelve month period up to the reporting date was 60% (2015: 60%) of the expected rate. The rates of mortality assumed provide a prudential margin for adverse deviation from the current actual mortality rates.

With all other variables held constant, a change of 20% in mortality rates would result in an impact of approximately  $\in$  3.6 million (2015:  $\in$  4.2 million) to the life reserve net of reinsurance. A 20% change in expenses would result in an impact of approximately  $\in$  0.9 million (2015:  $\in$  1.0 million) to the life reserve. Given the underlying assumptions of current interest rates, a change in rates would not impact the life reserve.

Discount rates are based on the yields on the assets held, allowing for a margin for prudence.

The carrying value at the reporting date of life insurance contract liabilities is €146,378,550 (2015: €126,026,460).

The interest rate assumption is based on the risk free rate curve provided by the EIOPA as at 31/12/2016 provided by the French Institue of Actuaries. The current negative short term yield removes any effect of financial discounting and provides a prudential margin in evaluations.

The assumed level of expenses is €1.70 per policy per annum (2015: €1.50) and is based on the budget administration costs for 2016, having regard to the number of policies in force at the reporting date. This provision would cover the costs in 2016 and provide an adequate margin in subsequent years for prudence, closure costs and future expense inflation. In addition, further business is expected to be written over the next twelve months which will provide a further contribution to expenses. However, the administration costs are not expected to rise materially in line with the increase in policy numbers. This provides a further margin.

#### (b) Financial risks

The Company is exposed to financial risk that the proceeds from its financial assets are not sufficient to fund the obligations arising from its insurance risk

The most important components of this financial risk are market risk (including interest rate risk), credit risk and liquidity risk. The risk management policies employed by the Company to manage these risks are discussed below.

#### (1) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss to the other party by failing to discharge an obligation.

The Company writes PPI risks for the Renault group through various group entities. The Company therefore has no counterparty insurance credit risk to parties outside the Renault group thereby reducing substantially its credit risk.

The Company invests in French government bonds, EIB bonds, EFSF bonds and holds deposits with RCI Banque S.A., a BBB rated financial institution licensed and regulated by the French Banque de France, a member of the Renault Group.

The primary debtor is the Company's parent undertaking, a BBB rated financial institution licensed and regulated by the French Banque de France.

Reinsurance is placed with a counterparty that has an A credit rating. At each reporting date, management performs an assessment of creditworthiness of the reinsurer and updates the reinsurance purchase strategy, ascertaining suitable allowance for impairment.

The credit risk in respect of customer balances incurred on non-payment of premiums or contributions will only persist during the grace period specified in the policy document or trust deed until expiry, when the policy is either paid up or terminated. Commission paid to intermediaries are only settled once premium has been received thereby reducing the overall credit exposure.

#### Credit exposure

The table below shows the maximum exposure to credit risk for the components of the Statement of Financial Position and items such as future commitments.

Notes	2016 €	2015 €
10	112,000,000	74,000,000
11	35,128,687	57,573,899
13	69,128,812	57,760,157
14	14,283,275	12,714,050
15	51,889,541	30,848,822
	282,430,315	232,896,928
	10 11 13 14	Notes         €           10         112,000,000           11         35,128,687           13         69,128,812           14         14,283,275           15         51,889,541

#### Credit exposure by credit rating

The table below provides information regarding the credit risk exposure of the Company at 31 December by classifying assets according to the Standard and Poor's credit ratings (or equivalent) of the counterparties. AAA is the highest possible rating. Assets that fall outside the range of AAA to BBB- are classified as not rated.

#### (b) Financial risks- continued

#### (1) Credit risk- continued

#### Credit exposure by credit rating- continued

31 December 2016		Neith	er past due nor i	npaired		
	AAA	AA	A	BBB	Not rated	Total
Financial instruments	€	€	€	€	€	€
Loans and receivables Available-for-sale financial	-	-	-	112,000,000	-	112,000,000
assets - debt securities	5,344,600	17,815,895		11,968,192	÷	35,128,687
Reinsurance assets	-	-	69,128,812			69,128,812
Insurance receivables	114,872	137,197	-	14,026,124	5,082	14,283,275
Cash and cash equivalents	13 <del>5</del> 7	8 <del></del>		51,651,054	238,487	51,889,541
Total	5,459,472	17,953,092	69,128,812	189,645,370	243,569	282,430,315

31 December 2015		Neith	ner past due nor im	paired		
	AAA	AA+	A	BBB	Not rated	Total
Financial instruments	€	€	€	€	€	€
Loans and receivables	-	-	14 A	74,000,000	-	74,000,000
Available-for-sale financial						
assets - debt securities	5,473,064	36,158,925		15,941,910	2	57,573,899
Reinsurance assets	()#)	190	57,760,157	(H)		57,760,157
Insurance receivables	114,510	361,260	-	12,238,280	8	12,714,050
Cash and cash equivalents				15,897,342	14,951,480	30,848,822
Total	5,587,574	36,520,185	57,760,157	118,077,532	14,951,480	232,896,928

#### Impaired financial assets

For assets to be classified as 'past-due and impaired' contractual payments must be in arrears for more than 90 days.

At 31 December 2016 (2015: Nil), none of the Company's assets are past due and impaired.

#### (2) Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in meeting obligations associated with financial instruments. In respect of catastrophic events there is also a liquidity risk associated with the timing differences between gross cash out-flows and expected reinsurance recoveries.

The following policies and procedures are in place to mitigate the Company's exposure to liquidity risk:

- A Company liquidity risk policy setting out the assessment and determination of what constitutes liquidity risk for the Company. Compliance with the policy is monitored and exposures and breaches are reported to the Company investment committee. The policy is regularly reviewed for pertinence and for changes in the risk environment.
- Set guidelines on asset allocations, portfolio limit structures and maturity profiles of assets, in order to ensure sufficient funding available to meet insurance and investment contracts obligations.

#### (b) Financial risks - continued

#### (2) Liquidity risk- continued

The following table indicates the expected timing of cash flows arising from the Company's liabilities:

31 December 2016	0-1 year €	1-5 years €	>5 years ∉	Total €
Technical provisions Insurance and other payables Income tax payable	58,032,489 30,363,421 17,291,699	83,509,385 44,549,387	4,836,676 2,580,204	146,378,550 77,493,012 17,291,699
Total	105,687,609	128,058,772	7,416,880	241,163,261
31 December 2015	0-1 year €	1-5 years €	>5 years <i>€</i>	Total €
Technical provisions Insurance and other payables Income tax payable	54,544,736 25,950,512 11,937,627	67,529,334 37,350,580	3,952,390 2,186,073	126,026,460 65,487,165 11,937,627
Total	92,432,875	104,879,914	6,138,463	203,451,252

#### (3) Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: foreign exchange rates (currency risk), market interest rates (interest rate risk) and market prices (price risk). The Company invests in fixed income securities and deposits thereby exposing itself to interest rate risk. The Company's assets and liabilities are all denominated in Euro thereby leaving the Company with no currency exposure.

#### (4) Interest rate risk

Interest rate risk is the risk that the value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

Floating rate instruments expose the Company to cash flow interest risk, whereas fixed interest rate instruments expose the Company to fair value interest risk. The Company invests primarily in fixed interest rate bonds, long-term and short-term deposits which are re-priced at renewal of the deposit.

The Company's net exposure to interest rate risk is not considered to be material in view of the fact that the interest rates of the available-for-sale financial assets are fixed. Accordingly a sensitivity analysis for interest rate risk disclosing how profit or loss and equity would have been affected by changes in interest rates that were reasonably possible at reporting date is not deemed necessary.

#### 21. Cash generated from operating activities

	Note	2016 €	2015 €
Profit before tax		49,405,070	34,107,585
<i>Adjustment for:</i> Amortisation of intangible assets Depreciation of fixed assets Interest income Amortisation of premium on available-for-sale investments	8 9 11b	803 (2,037,141) 1,236,495	229 (2,074,128) 1,293,341
Movements in items on the Statement of Financial Position: Increase in reinsurer's share of technical provisions Increase in insurance and other receivables Increase in technical provisions Increase in insurance and other payables		(11,368,655) (1,737,003) 20,352,090 12,005,847	(13,465,290) (1,854,007) 30,210,431 13,924,208
Cash generated from operating activities		67,857,506	62,142,369

#### 22. Contingencies and commitments

The Company does not have any contingencies or commitments at the reporting date.

#### 23. Related party disclosures

#### (a) Transactions with related parties

The Company enters into transactions with its parent, group undertakings and key management personnel in the normal course of business. The sales to and purchases from related parties are made at normal market prices.

Details of significant transactions carried out during the year with related parties are as follows:

	Notes	2016 €	2015 €
<ul> <li>(a) Sale of insurance contracts and other services</li> <li>Investment income from parent</li> </ul>	3	660,680	560,858
(b) Purchase of insurance and other services Commission payable to group undertaking Claim handling fee paid to group undertaking Recharge of expenses for back-office services provided		59,310,063 1,686,127 473,855	49,681,441 1,487,508 337,555
Dividends paid	24	20,300,000	18,020,987

Director's fees have been disclosed in Note 5. The Chief Accountant & Financial Controller, the Risk & Compliance Manager, the Operations Manager and the IT & Administration Manager are considered by the Company to be a Key Management Personnel. The total payments to Key Management Personal were € 208,646 (2015: € 203,159).

#### 23. Related party disclosures- continued

#### (b) Balances with related parties

#### (1) Receivables from and payables to related parties are as follows:

	Notes	2016 €	2015 €
Receivables from related parties			
Receivable arising out of direct insurance operations			
- group undertakings	14	13,412,231	11,680,207
Deposits held with intermediate parent	10	112,000,000	74,000,000
Interest income due from intermediate parent	14	342,788	280,202
Cash and cash equivalents held with intermediate parent	20	51,651,054	15,897,342
Pavables to related parties Payable arising out of direct insurance operations	_		
- group undertakings	18	5,607,047	4,903,462
- parent company	18	371,590	212,248

Loans and receivables are unsecured and earn an average fixed interest of 0.50% (2015: 0.51%) (Note 10). Deposits held with group undertakings earn an average fixed interest of 0.001% (2015: 0.448%)(Note 15). All other outstanding balances at the reporting date are unsecured and interest free. Settlement will take place in cash. There was no provision for doubtful debts at the reporting date and no bad debt expense in the year (2015: Nil).

24. Dividends	2016 €	2015 <i>€</i>
Dividends paid on ordinary shares net (note 23)	20,300,000	18,020,987
Dividends per ordinary share	344.07	305.44